Agenda

Topic	Time
Introductions and Welcome (5 mins)	12:30-12:35
CS Data Updates (10 mins)	12:35-12:45
Is Diversion an Unsheltered Homelessness Reduction Strategy Jamie Hummer, Prevention & Stability Director, Strategies to End Homelessness Cincinnati, OH	12:45-1
From Outreach to Keys: Using Flexible Funds to Accelerate Housing Sarah Pavone, Director of Housing, Journey Home Hartford, CT	1-1:15
Q & A and Discussion	1:15-1:55
Call Wrap Up	1:55-2

Data Announcements

Reporting Data to BFZ

Timely data is at the heart of the Built for Zero methodology and imperative to help communities measure and equitably end homelessness. As such, timely reported data is a participation expectation for communities in BFZ.

From reported data, Built for Zero staff and coaches look both at aggregate and individual community trends and reductions over time to **highlight and validate results to expand the collective knowledge and expertise of all communities.**

INFLOW → ACTIVELY HOMELESS → OUTFLOW

In return, our dedicated technical staff provide access to the Performance Management Tracker and its related tools, allowing communities to reliably and easily analyze data (and much more!)

Without consistent timely data reported, Built for Zero is tasked with designing and steering programming and resources without certainty on successes or challenges of our communities.
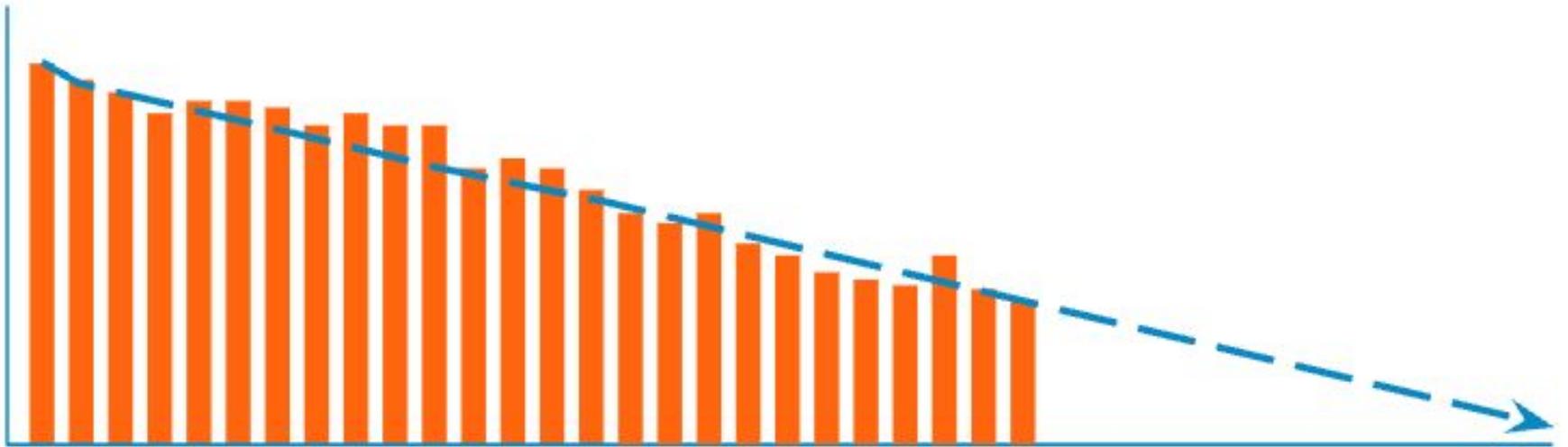
COLLABORATIVE COMMUNITIES WITH RECENT REDUCTIONS

Greater Kansas City CoC

12% Reduction in Veteran Homelessness

Pinellas County CoC

12% Reduction in Veteran Homelessness
11% Reduction in Family Homelessness

As of January 1st 2026

COMMUNITIES WITH UP-TO-DATE DATA*

As of February 20th

Albuquerque CoC
Chattanooga/Southeast Tennessee CoC
Clackamas County CoC
Columbia-Boone County/Missouri Balance of State CoC
Eugene, Springfield/Lane County CoC
Greater Kansas City CoC
Jackson/Rankin, Madison Counties CoC
Kent County
Lancaster City & County CoC

Marin County CoC
Middlesex County CoC
Northwest Louisiana CoC
Phoenix/Mesa/Maricopa County Regional CoC
Pinellas County CoC
Saint Johns County CoC
Springfield CoC
St. Louis City
Tucson/Pima County CoC

Where to turn with questions or roadblocks...

TECHNICAL SUPPORT EMAIL

For data-related questions or reporting issues of a technical nature, reach out via email to:

BFZDATASUPPORT@COMMUNITY.SOLUTIONS

BFZ COLLABORATIVE OFFICE HOURS

Future office hours will focus on data reporting roadblocks guided by responses to email question below.

What's preventing you from reporting data in a timely manner?
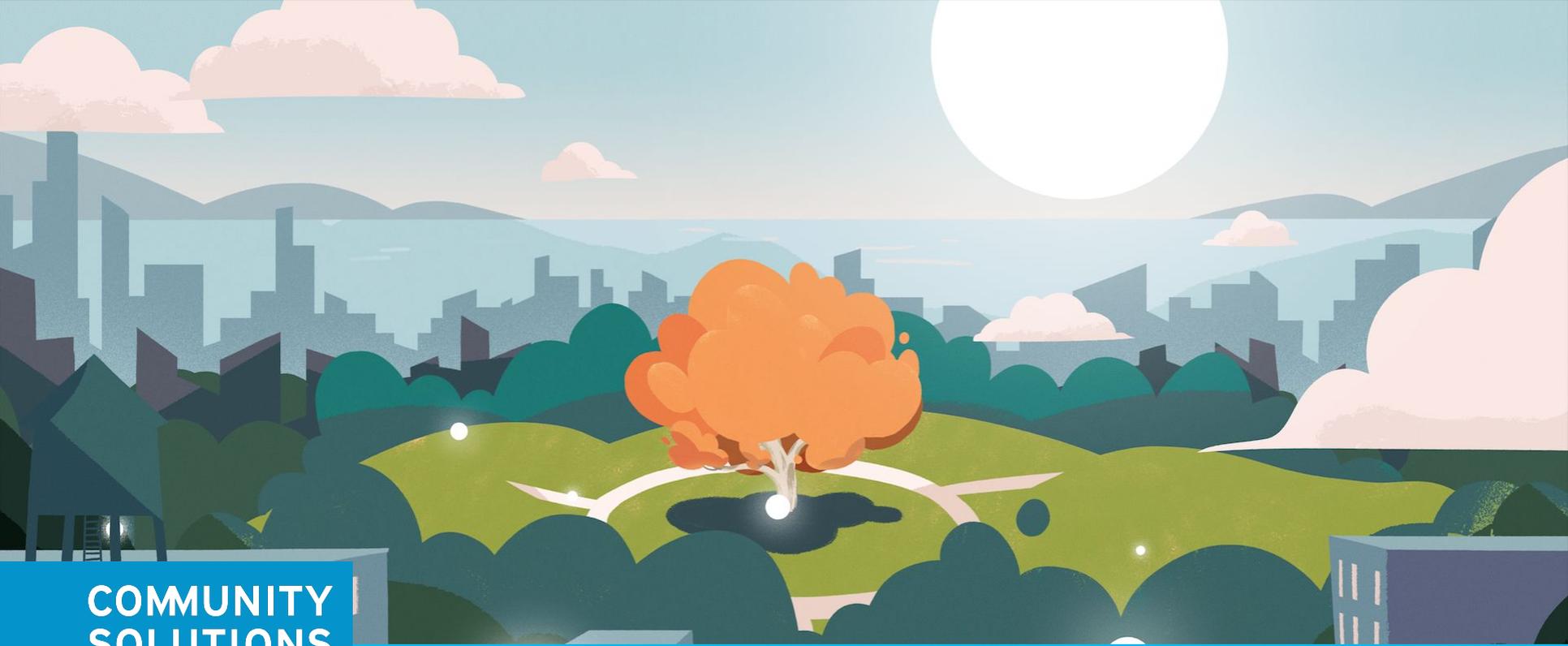
COMMUNITY SOLUTIONS

We work for a lasting end to homelessness that leaves no one behind.

We envision a more equitable society where homelessness is never inevitable, inescapable, or a way of life.

Inflow, Diversion, and Unsheltered Homelessness

Is Diversion an Unsheltered Homelessness Reduction Strategy?

Cincinnati, Ohio

Presented by Jamie Hummer

What is diversion?

*It's NOT simply creating a *distraction*!

Look a Diversion

What is diversion?

*Last step before literal homelessness

Intervention Types

01 Pre-Eviction Filing Prevention
No eviction notice filed but tenant anticipates not being able to make rent, or is behind on rent

02 Post-Eviction Filing Prevention
Has received eviction notice, has a court date scheduled in the next 30 days.

03 Homelessness Prevention
Lost housing and doubled up, at risk of homelessness within 15-30 days

04 Diversion
Doubled up, will run out of places to sleep within 14 days or less

05 Emergency Response/ Rapid Resolution
Literally homeless

Decreasing numbers

1st night literally homeless

Literally Homeless Tonight

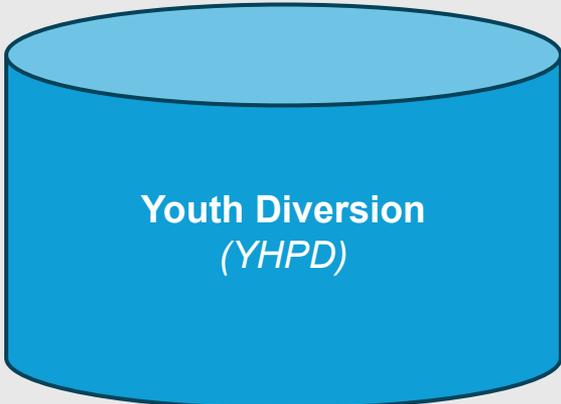# How do Diversion and Unsheltered Homelessness relate?

- Inflow
- Shelter Entries
- Length of Stay
- Unsheltered Count

Diversion in Cincinnati

Shelter Diversion
(mostly families)

Youth Diversion
(YHPD)

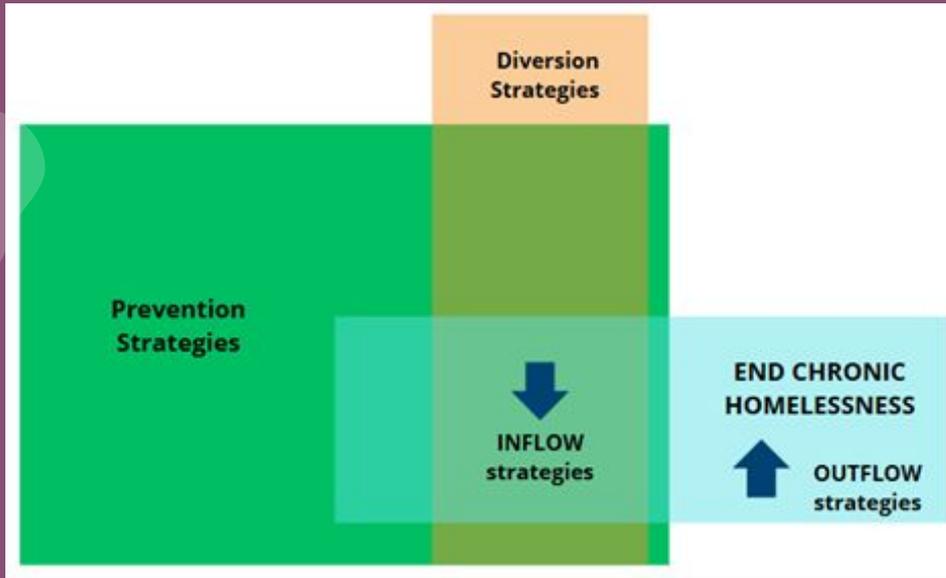**SSVF Rapid Resolution**
(Vets)

Diversion in Cincinnati

BFZ Large City, Last Mile Plan

Inflow Goal: Decrease total median inflow from 49.5 to 39 people per month

Driver #1: Expand diversion to all access points

Expanding Diversion to all Access Points

- Prevention Workgroup absorbed Diversion work
- Defining and standardizing language
- Housing Problem Solving implementation across full community

Housing Problem Solving

- Language Matters!
- Creative Problem Solving:
  - fits anywhere
  - Is a skill
- Remove barriers to accessing information
- Sustainability

Next Steps

1

Define Core Elements

2

Embed Sustainability

3

Layer Targeted Enhancements

4

Measure Inflow Impact

Thank You!

Jamie Hummer

Jhummer@end-homelessness.org

Prevention & Stability Director
Strategies to End Homelessness
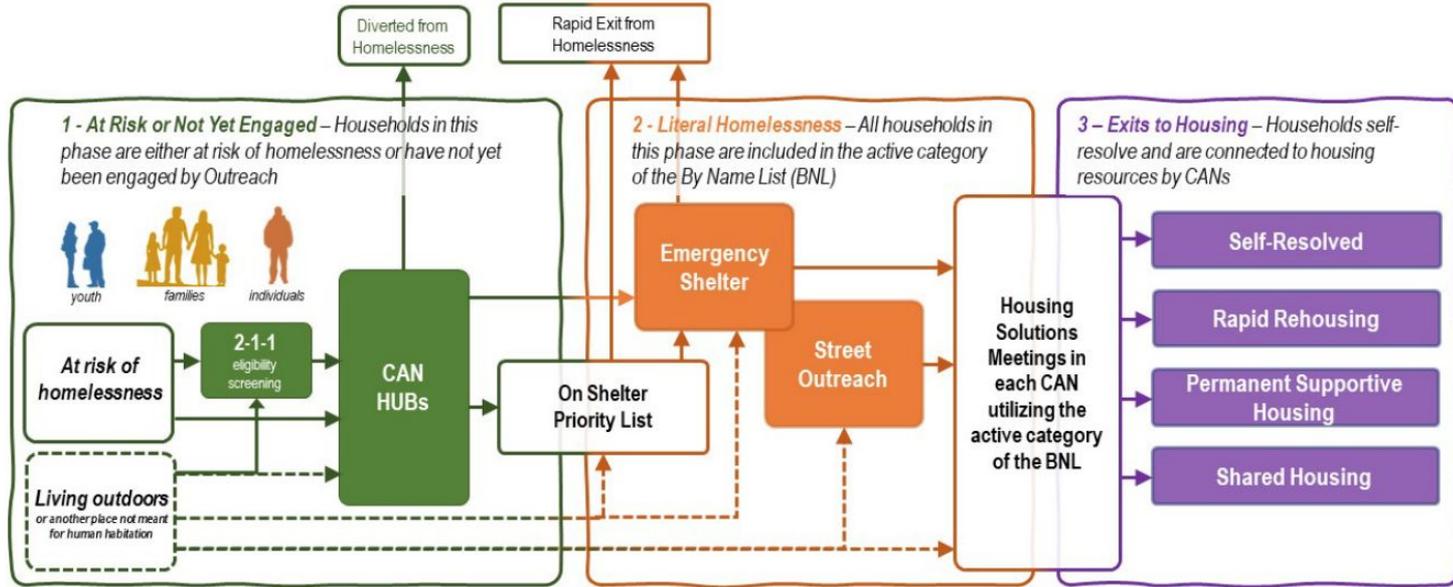
STRATEGIES TO
END HOMELESSNESS

From Outreach to Keys:
Using Flexible Funds to Accelerate Housing

Sarah Pavone, Director of
Housing

CT Coordinated Access Networks

A high-level diagram of the coordinated access process from points of entry to points of exit

Flexible Funds: Access and Eligibility

Rapid Response Fund Requests

Flexible funding to remove barriers to housing

If a need isn't listed below, please join the weekly Journey Home Office Hours to review the case and see if we can help.
Rapid Response Checklist: https://docs.google.com/document/d/12xfHk4-ZmuxEFft3Zc4w465-IBxBbmHAwyouIHb8WC8/edit?usp=sharing

HMIS ID *
For CCADV providers or if you do not know the HMIS ID please type 0000

First Name *
For CCADV clients, please enter the client's full CCADV Code

LastName *
For CCADV clients, please enter the client's full CCADV Code

Payee Name or Landlord Name *

CAN *
○ Central CAN   ○ Greater Hartford CAN

Housing Status *
○ Literally Homelessness (Cat. 1)
○ Imminent Risk of Homelessness (Cat. 2)
○ Fleeing/ Attempting to Flee Domestic Violence (Cat. 4)
○ Housed (Prevention)

Household Type *

Total Household Income *
If rent is income-based, proof of subsidy must be submitted.

Rapid Response Fund Request-Check List

Eligibility *(Required)*
- ☐ Homelessness (HUD Category 1)
  - ☐ HMIS Literally Homeless Program Enrollment
- ☐ Imminent Risk of Homelessness (HUD Category 2) (14 days or less from homelessness) Date of CAN appointment_____ (if applicable) (Diversion/HUB CAN Resources should be used first)
  - ☐ Eviction Execution Date Letter OR
  - ☐ Letter from landlord or head of household with date client must be out
  - ☐ HMIS Case Notes explaining the situation
- ☐ Fleeing Domestic Violence (HUD Category 4)
- ☐ Copy of government Identification: ID, social security card, birth certificate, or any form issued by a government with the tenant's name on it (no photo needed)

Rental Application Fees:
- ☐ Copy of the application with the Company Name and the application amount (OR)
- ☐ Link to the application website with screenshots of the full application

Security Deposit: (All documents below are required)
- ☐ Proof of Monthly Income
- ☐ Lease (must be signed and dated)
- ☐ Copy of government Identification: ID, social security card, birth certificate, or any form issued by a government with the tenant's name on it (no photo needed)
- ☐ Landlord Proof of Ownership/ Property Record Card
- ☐ W-9

Identification/Vital Documents (Birth Certificates, ID):
- ☐ Application (Ensure that all information required to process the request is submitted)

Moving/Storage expenses: (All documents below are required)
- ☐ Invoice

Other fees required by the lease such as: Amenity fees, Parking fees, holding fees, and Pet Deposit/ Fees/ Boarding (All documents below are required)
- ☐ Company Invoice
- ☐ W-9

Transportation (bus passes, relocation, etc): (All documents below are required)
- ☐ Bus Pass Acknowledgment form signed
- ☐ Link to trip information

Please encourage the landlord to complete the ACH form for faster and more

Flexible Funds:
Fast Housing Placements

Landlord Incentives
Expand & Compete in the Market

- ✔ Signing Bonus
- ✔ Holding Fee
- ✔ Vacancy Payment
- ✔ Fast Track Incentives & Support

Risk Mitigation
Protect & Sustain Partnerships

- ✔ Damage Reimbursement
- ✔ Unpaid Rent Coverage
- ✔ Lease Break/ Court Costs
- ✔ High Utility Usage
- ✔ Support & Mediation

JOURNEYHOME
TOGETHER WE CAN END HOMELESSNESS

Flexible Funds:
Preventing Returns to Unsheltered Homelessness

- Be creative
- Resist setting "rules" or criteria
- Repeat uses of prevention funds is more cost effective than unsheltered homelessness
- Develop a communication strategy with landlord and providers for early identification of risk/need

Thank You

Q&A

Thank You

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