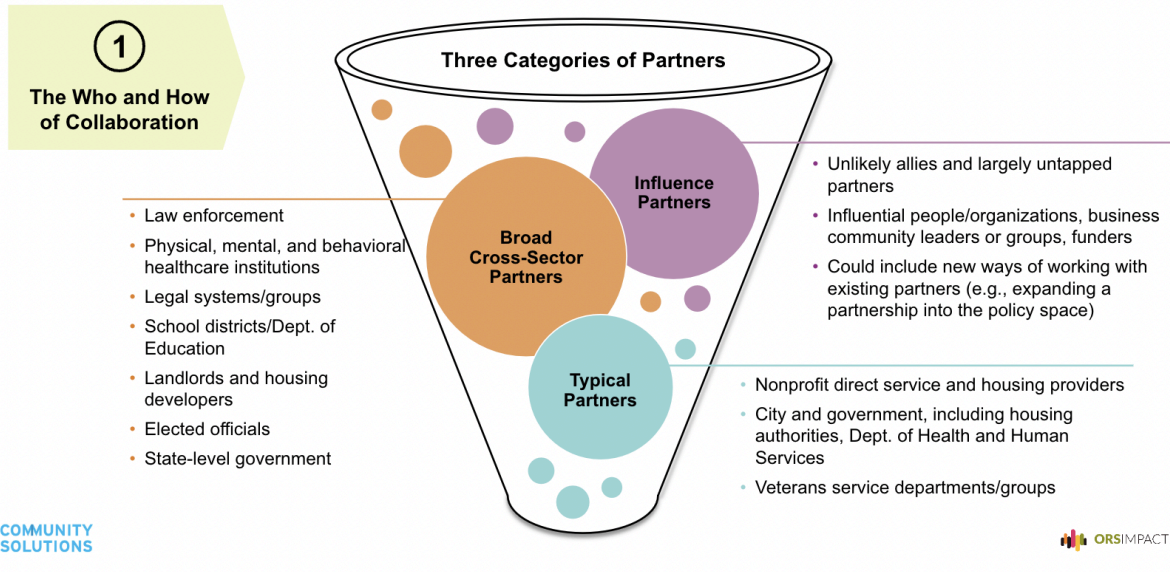


Anchoring Framework: Collaboration



Reflecting on the above graphic, discuss as a group:

- How would we rate the strength of our partnerships in each of these buckets? (Weak, Strong, Very Strong)
 - Broad Cross-Sector Partners:
 - Typical Partners:
 - Influence Partners:
- Who are new partners we've recently brought into our work that we should celebrate? What have you noticed about your increased collaboration, and how has it improved your work?
- Choose one strategic aim or shared goal your team is currently working on. List partners are you currently missing that would improve your ability to reach your goal:

Name of Partner	Why is the partner not currently engaged?	What messaging of 'shared wins' could help us engage this partner?

4. Now, make sure to identify the next step for increasing your engagement with each partner.

Name of Partner	Next step to engage this partner	Owner of next step

5. Make sure to revisit this conversation in 1-2 months to update your team on progress and brainstorm barriers that have arisen since this conversation.